What's News

January 2006

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WE NOW ACCEPT AMERICAN EXPRESS!!

For all of you who have been frustrated for so long that we only accepted MasterCard and Visa

WE NOW ACCEPT AMERICAN EXPRESS!!

As with MasterCard and Visa, you can pay using your credit card for individual registrations or you can pay using your credit card for workshops to be done at your company.

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"Happy Chinese New Year" Year of the Dog

(at the end of this month)

Remember, Monday, January 16th is Martin Luther King Day in the U.S.

Thank you to those of you who responded to our November, "What I am Thankful For" newsletter. Here is one of the responses to that newsletter. Dan Frederick of Andersen Corp. put our suggestions on the life of Rosa Parks into practice immediately so we wanted to share it with you.

John and Susan,

When I read the letter, I thought it was a great story. I was impressed someone would come up with an example around the big picture of what is important and how such huge cultural change can start by having the courage to say "no".

My group and the support staffs are going through considerable change. During a meeting the same morning I read the newsletter, it was clear that some people were anxious about new responsibilities and how they were going to transition from current responsibilities. They were getting assigned work from the responsibilities they were transitioning out of as well as the new responsibilities they were going into.

I shared the story in the newsletter. Then we talked about the word "NO". NO - doesn't mean you are not a team player. No – shouldn't end a conversation, it should open it up, when it does, be ready to present good data or reasons. Change starts with an event. That event may just be something as simple as saying "no". The group left the meeting feeling that they had more control of their situations then they realized.

Thank you for making me think and ask why!

Dan

**Dan did a wonderful job of using the lessons from Rosa's Park's life to support his team and his company. Thanks to Dan for sharing those results with us. If you would like to share results with us, you can e-mail them to us at svvconsult@aol.com.

Our 2006 Schedule

We have scheduled Public Workshops for 2006. The schedule is enclosed with this newsletter.

If you don't see a program or course you want to attend let us know. For those of you planning to bring a course or program into your company we will need to know as soon as possible.

John will only be available 26 weeks in 2006 and some of those weeks are already taken.

Susan's schedule is also filling up and two of her Public Workshops are half filled or completely filled. For those of you unable to schedule John for classes we are pleased to announce we have two Distributors / Trainers who are capable of assisting you.

Again, it is important to let us know as soon as possible what you are planning in 2006.

Recommended Reading

These articles/studies came out in late 2005 we think they are important:

- 1. Women "Take Care", Men "Take Charge": Stereotypes of U.S. Business Leaders Exposed. This study is from Catalyst and can be accessed on our website or on the Catalyst website: www.catalyst.org.
- 2. Leadership in Your Midst, Tapping the Hidden Strengths of Minority Executives. It can be accessed through HBR, it is reprint #R0511D.
- 3. Customer Rage is on The Rise. From the November Motley Fool Newsletter.

Congratulations Are In Order

- To Charlie Van Vleet on his new job. He is now a Production Assistant for Asylum Entertainment.
- To Karin LaCanne who is now an Executive Recruiter in the Accounting & Finance Field with Gemini Solutions. Those of you who are in need of her services for the Midwest can email her at Karin@geminisol.com.
- To Terri and Ernie Vasquez on their marriage and to Ernie on the acquisition of his business. Terri and Ernie now live in Texas.
- To Karen Jordan on her promotion January 1, 2006 to Atlanta Plant Manager for Pepsi Bottling Group.

PUBLIC WORKSHOP SCHEDULE

2006 Courses

TRAINING FOR CHANGE AGENTS & CHANGE AGENT TRAINERS	January 10-13	Lonetree, CO	\$4,500
WOMEN MOVING FORWARD	Feb 28 – Mar 2	Lonetree, CO	\$3,000
PRODUCTIVE RELATIONSHIPS	March 7 - 9	Lonetree, CO	\$3,000
ADVANCED WOMEN MOVING FORWARD	March 14 - 16	Lonetree, CO	\$3,600
WOMEN'S LEADERSHIP RETREAT	May 8 - 10	Edwards, CO	\$4,200
MANAGING CORPORATE CHANGE	May 23 - 25	Lonetree, CO	\$3,000
WOMEN MOVING FORWARD	June 6 - 8	Lonetree, CO	\$3,000
PRODUCTIVE RELATIONSHIPS	September 12 - 14	Lonetree, CO	\$3,000
ADVANCED MEN'S COURSE	October 10 - 12	Vail, CO	\$4,200
ACHIEVING COMMITMENT	November 14 - 16	Lonetree, CO	\$3,000

To register for any course, retreat, or conference, contact our office. We accept MasterCard, Visa and American Express

There is a \$500 discount when two or more people attend the same \$3,000+ workshop from the same company and location.

You must register together and attend together

All prices are subject to change. No refunds are given.